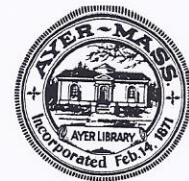


Town of Ayer

Office of Community & Economic Development

Town Hall ♦ One Main Street ♦ Ayer, MA 01432 ♦ 978-772-8206 ♦ Fax: 978-772-8208



Department Report Month(s) of January and February *Meetings/Day (Particular Interest)*

(2)MPO meetings, (2) MEDC meeting, (2) BOS meetings, MMA conference, Boston, Workforce Development Breakfast, Energy Committee, DHCD Rep visit to audit Grant documentation, Meeting with MART/MRPC representatives to discuss purchase of Berry property along current MBTA station (meeting with Mr. Berry to follow)

Meetings/ Night (Particular Interest)

Fire Station Meeting to discuss RFP, July 4th Committee meeting begin organizing festivities

Meetings w/ perspective new business clients

(3) Meetings with John Mather for new Spaulding Building restaurant, (3) meetings with Ann Gregory for adult and child daycare for former church on Pleasant, (2) meetings Kyle Ross for fitness center at Depot Square, Kim Becker formalizing new marketing material, Mark McNaulty meeting for possible CVS location, Ryan McGuane, new owner of McGuane Financial, (2) phone conversations with CVS District Real Estate Rep. Debbie Constantine, met with Jose Banchs pertaining to new machinery. (2)visits to Optometrics to discuss upcoming expansion with CEO Laura Lunardo.(2)meetings with Sara Stancombe for business loan, conference calls with Thatiana Gibson of DCAM pertinent to transfer of Rail Trail property

Department and Town-Wide Projects (Priority Projects)

Assisted Ms. Stancombe in securing bank financing and resubmitting sign and façade loan application for her new day spa located in Fletcher Building. Both loans were secured and opening is slated for beginning of April. Met with CEO of Optometrics twice to discuss what support my office could do both financial and administratively with their proposed expansion this was pertinent to possible loans and seeking rental property to move their administrative staff-discussions with real estate management of Cains building next door for possible office location

Completed follow-up questions relative to Green Communities yearly report – Completed and submitted quarterly report-continue to pursue possible rebates and incentives from National Grid

Completed second draft of Fire Station Reuse proposal – submitted to BOS, solicited comments, completing updated draft

Latest contact with Ms. Constantine was that after further review, CVS is not interested in committing another store to this area at this time. See attached email

Business Directory as been completed – drafting a store-to-store services directory to be distributed throughout Town to all the commercial and retail businesses

Completed and sent Business Quarterly Newsletter

Have been proactive in informing all the trucking related business along the Sandy Pond, Willow Rd. area about the activities pertinent to possible truck exclusion on Sandy Pond or changes to Willow. This included: mailings to inform them of upcoming meetings and topics involved as well as follow-up correspondence to possible outcomes.

Business Update for the Industrial, Commercial, Retail Areas of Town

New Business in Town:

The Vineyard has expanded its store footprint to include a much larger fine wine area Markos on Main officially opened and is currently serving just lunch at this time. Slated to begin serving dinner as well in March

Mr. Velante informed me that a representative of Walgreens had been in to see him to discuss some possible sites here in Ayer. No contact information was left at that impromptu meeting, attempting to follow up

Have been assisting a possible client for the O'Hanlon's building. Perspective client was offered market study and loan information

Have had three planned and a number of unscheduled meetings with Mr. Mather and his architect, Ms. Crocker, pertaining to the new pub and restaurant currently in the planning stages for the entire first floor of the Spaulding building. Operation to include a authentic style English Pub (with alcohol and food) and another new restaurant for Mark DiCiccio (steaks and seafood) that will wrap around the pub location. Supplied help with loan, building, and ABC license information as well as follow-up to town questions of parking and logistics.

Note: This update does not include numerous Community Development Activities as well

David J. Maher, Director, Community and Economic Development