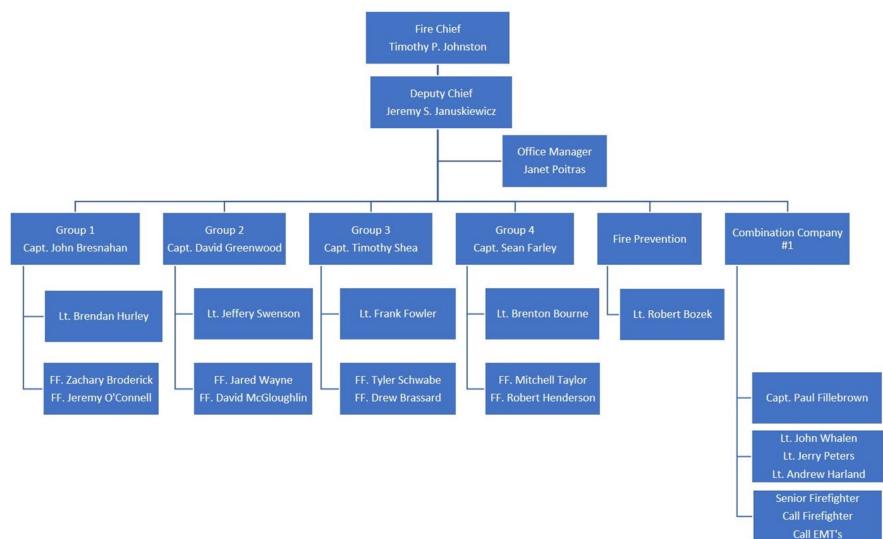
# Fire Department Budget FY2024



# Ayer Fire Department Chain of Command



# Issues Facing the Staffing Level

- Increasing call numbers
- Number of simultaneous calls
- Fewer career staff living in the community
  - Housing cost is driving employees to live further away
- Less availability of call members
  - Increase in demand for training hours (NFPA, OSHA, OEMS)
  - Less free time to volunteer due to other commitments
  - Jobs that do not accommodate response during the day or late at night

### 2022 Call Volume Fire Incidents – 820

#### **Fire Incidents**

- Alarm or Sprinkler Malfunction/Unintentional Alarm 213
- Service Calls (Lock In/Out, Water Problem, Pub. Service, All others) 176
- Station Coverage 151
- Hazardous Materials (including CO, unfounded, etc.) 50
- Outside Fires (including brush, grass, rubbish, dumpster, illegal burns, etc.) 27
- Smoke Odor/Scare 25
- Electrical Hazards 22
- MVA 88
- EMS Assist (All types) 21
- False/Malicious Alarms 7
- Fires in buildings (including cooking, chimneys, etc.) 16
- Fires in Vehicles (All types) 2
- All Others 22

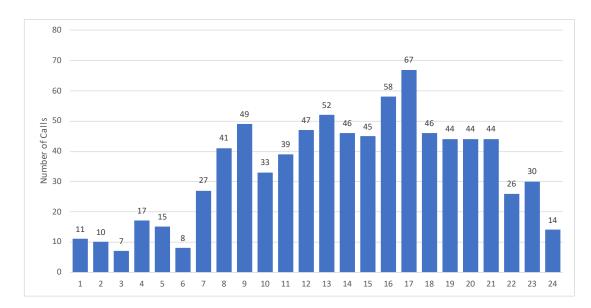
#### **Fire Prevention Activity**

| Permits  |     |
|--|-----|
| Aye Above Ground Tank Removal And Transport Residential      | 1   |
| Aye Brush Permit   | 53  |
| Aye Fire Alarm System Repair Permit And Inspection           | 3   |
| Aye Flammables Storage Permit                                | 29  |
| Aye Above Ground Fuel Storage Permit                         | 2   |
| Aye General Permit (Fp 6)                                    | 8   |
| Aye Permit To Process Hazardous Materials                    | 4   |
| Aye Lp Gas Storage Permit                                    | 35  |
| Aye Abcc Inspection  | 1   |
| Aye Installation Or Alteration Of Fuel Burning Equipment     | 18  |
| Smoke And Carbon Monoxide Insp                               | 145 |
| Aye Scsmoke Detectors  | 80  |
| Aye Sprinkler Repair   | 18  |
| Aye Tank Truck (Fp-044)                                      | 1   |
| Aye Storage Tank Removal And Transportation To Disposal Yard | 1   |
| Aye Underground Tank Storage                                 | 1   |
| Aye Permit To Cut And Weld                                   | 4   |
| Inspections  |     |
| Hospital Quarterly   | 12  |
| Alcoholic Beverage   | 10  |
| Nursing Home Quarterly                                       | 4   |
| Assisted Living Quarterly                                    | 4   |
| Elderly Housing Quarterly                                    | 16  |
| Preplan Inspectoins  | 34  |
| Labor Camp   | 1   |

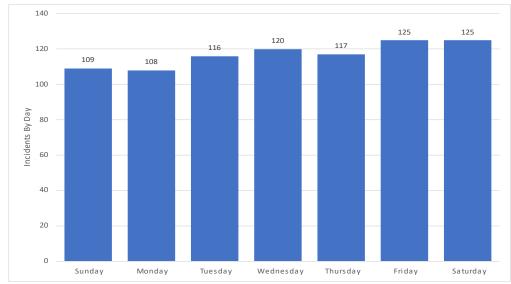
### 2022 Call Volume

#### Fire Incidents – 820

#### **Call Hour**



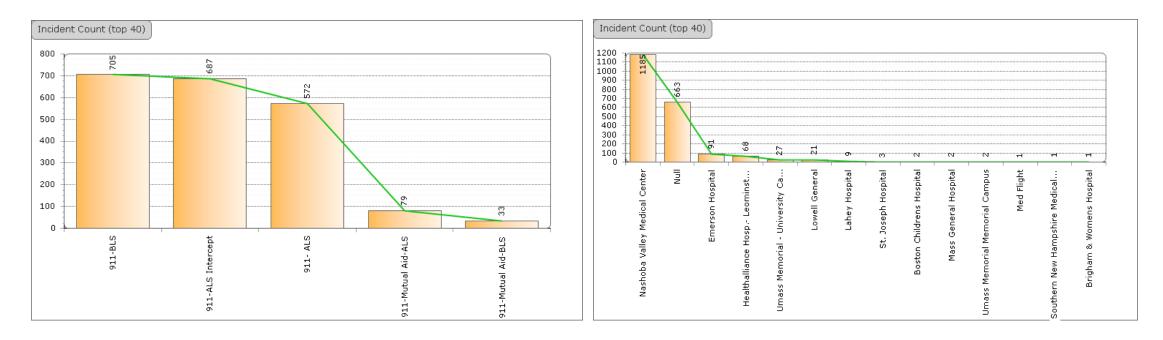
#### Day Of The Week



### 2022 Call Volume 2,076 Patient Contacts

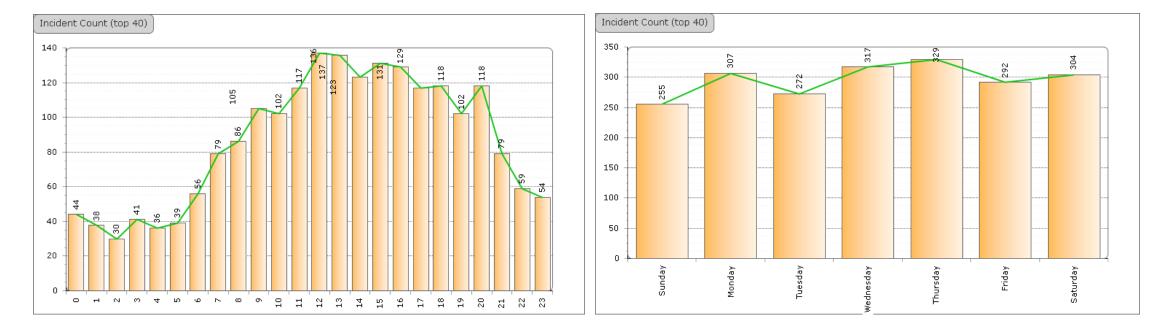
#### Call Type

#### **Destination Facility**



### 2022 Call Volume 2,076 Patient Contacts

#### **Call Hour**



#### Day Of The Week

# SAFER

- Staffing for Adequate Fire and Emergency Response
- Assist in increasing the number of firefighters to help communities meet industry minimum standards
- Grant recipients must demonstrate an increased compliance with NFPA 1710 or 1720 assembly and deployment standards
- 3-year program with no local match covering salary and average benefits package
- The initiative was an effort to improve firefighter safety
- Achieve a faster response time

## SAFER BUDGET

| Object Class     | First Year   | Second Year  | Third Year   | Total        |
|------------------|--------------|--------------|--------------|--------------|
| Personnel        | \$237,600.00 | \$261,600.00 | \$304,320.00 | \$803,520.00 |
| Fringe benefits  | \$60,000.00  | \$63,000.00  | \$66,160.00  | \$189,160.00 |
| Travel           | \$0.00       | \$0.00       | \$0.00       | \$0.00       |
| Equipment        | \$0.00       | \$0.00       | \$0.00       | \$0.00       |
| Supplies         | \$0.00       | \$0.00       | \$0.00       | \$0.00       |
| Contractual      | \$0.00       | \$0.00       | \$0.00       | \$0.00       |
| Construction     | \$0.00       | \$0.00       | \$0.00       | \$0.00       |
| Other            | \$0.00       | \$0.00       | \$0.00       | \$0.00       |
| Indirect charges | \$0.00       | \$0.00       | \$0.00       | \$0.00       |
| Federal          | \$297,600.00 | \$324,600.00 | \$370,480.00 | \$992,680.00 |
| Non-federal      | \$0.00       | \$0.00       | \$0.00       | \$0.00       |
| Total            | \$297,600.00 | \$324,600.00 | \$370,480.00 | \$992,680.00 |
| Program Income   |              |              |              | \$0.00       |

### FY24 Fire Department Budget

|                            |         |              | FY2017       | FY2018       | FY2019       | FY2020       | FY2021       | FY2022       | FY2023       | FY2023         | FY24 REQUESTED |   |
|----------------------------|---------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|----------------|---|
|                            | GENERAL | FUND         | ACTUALS      | ACTUALS      | ACTUALS      | ACTUALS      | ACTUALS      | ACTUALS      | REQUESTED    | ACTUALS        |                | COMMENT                                       |
|                            |         |              |              |              |              |              |              |              |              | (with changes) |                |   |
|                            | 1220    | FIRE DEPARTM | IENT         |              |              |              |              |              |              |                |                |   |
| FIRE - SALARY              | 1220    | 51000        | 52,923.98    | 63,674.11    | 54,296.95    | 72,008.00    | 73,448.00    | 74,917.00    | 74,917.00    | 265,394.00     | 268,477.08     | FY23 SALARIES Chief & Deputy contracts are up |
| FIRE DEPT WAGES            | 1220    | 51100        | 1,157,433.56 | 1,194,149.00 | 1,241,051.55 | 1,256,577.00 | 1,394,147.00 | 1,430,102.00 | 1,466,831.19 | 1,309,568.00   | 1,263,605.12   | adjusted for salaries and stipends            |
| Fire on-call dept.         | 1220    | 51100        | 1,052.48     |              |              |              |              |              |              |                | 76,415.34      | No Cola Added                                 |
| FIRE DEPT-OVERTIME         | 1220    | 51300        | 232,226.21   | 239,463.08   | 242,830.95   | 306,936.00   | 301,008.00   | 299,014.00   | 298,030.30   | 343,466.00     | \$393,129.76   | See Attached sheet                            |
| CALLOVERTIME               | 1220    | 51300        | 60,367.04    | 67,002.05    | 55,915.03    | 68,114.00    | 69,476.00    | 70,087.00    | 71,488.74    | 71,489.00      | 72,918.79      | increased 2%                                  |
| TRAINING OVERTIME          | 1220    | 51320        | 7,819.17     | 12,212.16    | 11,222.60    | 20,612.00    | 25,600.00    | 30,600.00    | 35,600.00    | 49,543.00      | 54,912.00      | increased per contact language by 5000.00     |
| SERVICES                   | 1220    | 52000        | 27,110.53    | 24,753.95    | 40,230.37    | 42,204.00    | 44,660.00    | 46,893.00    | 52,775.50    | 52,775.00      | 55,260.61      | increase see detail breakout \$2,688.11       |
| OSHA SERVICES              | 1220    | 53020        | 0.00         | 0.00         | 0.00         | 10,173.00    | 10,173.00    | 10,173.00    | 12,173.00    | 12,173.00      | 12,173.00      | osha compliant training                       |
| SUPPLIES                   | 1220    | 54000        | 29,367.95    | 30,398.48    | 25,832.81    | 37,722.00    | 35,439.00    | 37,565.00    | 41,839.00    | 49,439.00      | 46,664.00      | decrease for one time purchase used last year |
| OFFICE SUPPLIES            | 1220    | 54200        | 0.00         | 0.00         | 530.22       | 0.00         | 0.00         | 0.00         | 0.00         |                |                |   |
| OTHER CHARGES & EXPENSES   | 1220    | 57000        | 12,139.68    | 17,717.10    | 16,098.94    | 18,257.00    | 18,975.00    | 19,120.00    | 29,185.35    | 33,585.00      | 34,135.35      | increase Union Contract w/Education Reim.     |
| TURN OUT GEAR              | 1220    | 58000        | 10,169.10    | 11,855.93    | 12,633.92    | 13,500.00    | 15,000.00    | 5,000.00     | 5,000.00     | 5,000.00       | 5,000.00       | decreased due to Cares Act: Increase in 2025? |
| CARPET TRAINING ROOM       | 1220    | 58200        | 0.00         | 3,813.47     | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         |                |                |   |
| PRESSURE WASHER & ELECTRIC | 1220    | 58300        | 0.00         | 0.00         | 2,490.00     | 0.00         | 0.00         | 0.00         |              |                |                |   |
| RETIREMENT                 |         |              |              |              |              |              |              |              |              |                | 7,500.00       | One time sick buyout per contract language    |
| SAFER Non-Grant Costs      |         |              |              |              |              |              |              | 0.00         | 96,743.00    | 96,743.00      |                | No Safer Grant Cost \$9480.85 Total 106223.85 |
|                            | TOTAL   | FIRE DEPARTM | 1,590,609.70 | 1,665,039.33 | 1,703,133.34 | 1,846,103.00 | 1,987,926.00 | 2,023,471.00 | 2,184,583.08 | 2,192,432.00   | 2,290,191.05   | 0.04458932                                    |

# Budget drivers

- Overtime
- Training
- Contractual Obligations
- Average Overtime Rate (Steps & Education)
- Services

### Overtime Breakdown

#### Overtime, Training, & Contractual Obligations

| FY-24 |   |               |                   |                   |         | Mandatory Contract obligated OT         | % of OT |
|-------|---|---------------|-------------------|-------------------|---------|---|---------|
|       |   |               |                   |                   |         | \$384,459.24                            | 97.79   |
|       | Reason for OT Coverage                  | Hours Covered | Shifts (24 hours) | Total             |         |   |         |
| 1     | Vacation                                | 2592          | 108               | \$158,267.52      | 40.26%  | actual hours                            |         |
| 2     | Sick                                    | 816           | 34                | \$49,824.96       | 12.67%  | 48 hrs 17 employees                     |         |
| 3     | Incentive Days/ Personal Days           | 816           | 34                | \$49,824.96       | 12.67%  | Up to 48hrs contractual per employee    |         |
| 4     | Holiday (worked)                        | 1152          | 48                | \$61,885.04       | 15.74%  | actual hours paid                       |         |
| 5     | Holiday Not Worked (1/5th)              |               |                   | \$42,767.47       | ,       |   |         |
| 6     | Injured on Duty (cost 1/2 time)         | 216.3         | 9                 | \$6,603.64        | 1.68%   | 5 year average                          |         |
| 7     | Court                                   | 15            | 2                 | \$915.90          | 0.23%   |   |         |
| 8     | Training Days                           |               | 0                 | \$0.00            | 0.00%   | %                                       |         |
| 9     | Refresher Courses Required              | 400           |                   | \$8,508.00        | 2.16%   |   |         |
| 10    | Mechanic (in-house vehicle maintenance) | 20            |                   | \$1,221.20        | 0.31%   |   |         |
| 11    | Officers Meeting                        | 72            |                   | \$4,396.32        | 1.12%   |   |         |
| 12    | EMS Director Meetings                   | 20            |                   | \$1,221.20        | 0.31%   | Reduced due to Deputy EMS Director      |         |
| 13    | Fire Prevention / Investigation         | 30            |                   | \$1,831.80        | 0.47%   |   |         |
| 14    | M & M rounds required                   | 96            |                   | \$5,861.76        | 1.49%   | required per ambulance license protocol |         |
|       |   |               |                   | Total Budget      |         |   |         |
|       |   |               |                   | \$393,129.76      | 87.63%  |   |         |
|       |   |               |                   |                   |         |   |         |
|       |   | Total Hrs     |                   | Hrly Avg. OT Rate |         |   |         |
|       |   | 6149.3        |                   | \$61.06           | average |   |         |
|       |   |               |                   |                   |         |   |         |

### Average Overtime Rate

### • 2013 – 13 Employees average of 17.5 years of service

- 6 Associate Degrees & 3 Bachelors Degrees
- 5 EMT-Bs , 3 AEMTs, & 5 Paramedics
- 2022 19 Employees average of 12.3 years of service
  - 4 Associate Degrees, 7 Bachelors Degrees, 2 Masters Degrees
  - 4 EMT-Bs , 1 AEMTs, & 14 Paramedics

### • 2027 – 19 Employees average of 9.9 years of service

- 2 Associate Degrees, 3 Bachelors Degrees, 7 Masters Degrees
- 0 EMT-Bs , 1 AEMTs, & 18 Paramedics

## Services

| Item                | Description          | Cost       | Increase   |                |
|---------------------|----------------------|------------|------------|----------------|
| Verizon             |                      |            |            |                |
|                     | landline             | \$900.00   | \$20.00    |                |
|                     | wireless             | \$4,894.80 | \$1,191.60 |                |
|                     |                      |            |            |                |
| Vehicle Maintenance |                      |            |            |                |
|                     | yearly maintenance   | \$4,950.00 | \$2,950.00 |                |
| Pump tests          |                      |            |            |                |
|                     | engine 2             | \$350.00   | -400       |                |
|                     | engine 4             | \$350.00   | -400       |                |
|                     | ladder 1             | \$350.00   | -400       |                |
|                     | engine 3             | \$350.00   | -400       |                |
|                     | Rescue 1             | \$0.00     | -\$750.00  |                |
| IT Maintenance      |                      |            |            |                |
|                     | TriTech (IMC) Quote  | \$2,465.76 | 229.26     |                |
|                     | Bryx                 | \$600.00   | 100        |                |
|                     | Central Square (IMC) | \$236.25   | 11.25      |                |
| Comcast             |                      |            |            |                |
|                     | internet             | \$2,098.80 | \$36.00    |                |
| Air tank's          |                      |            |            |                |
|                     | hydro test           | \$1,000.00 | \$500.00   |                |
|                     |                      |            |            |                |
|                     |                      |            | \$2,688.11 | Total Increase |

## **Emergency Management**

|                          |         |          | FY2017        | FY2018    | FY2019    | FY2020    | FY2021    | FY2022    | FY2023    | FY2023         | FY24 REQUESTED |   |
|--------------------------|---------|----------|---------------|-----------|-----------|-----------|-----------|-----------|-----------|----------------|----------------|---|
|                          | GENERAL | FUND     | ACTUALS       | ACTUALS   | ACTUALS   | ACTUALS   | ACTUALS   | ACTUALS   | REQUESTED | ACTUALS        |                | COMMENT                                       |
|                          |         |          |               |           |           |           |           |           |           | (with changes) |                |   |
|                          | 1291    | EMERGENO | Y MANAGEMENT  |           |           |           |           |           |           |                |                |   |
| EMERGENCY MGMT STIPEND   | 1291    | 51100    | 5,469.36      | 5,581.68  | 12,260.04 | 12,505.00 | 12,756.00 | 12,382.39 | 13,140.00 | 13,140.00      | 13,140.00      | Chief contract up                             |
| SERVICES                 | 1291    | 52000    | 6,740.00      | 6,740.00  | 6,740.00  | 7,000.00  | 7,000.00  | 7,000.00  | 7,000.00  | 7,000.00       | 7,400.00       | increased due to contract increase (Code Red) |
| SUPPLIES                 | 1291    | 54000    | 0.00          | 139.00    | 2,073.07  | 3,000.00  | 3,000.00  | 3,000.00  | 3,000.00  | 3,000.00       | 3,000.00       |   |
| OFFICE SUPPLIES          | 1291    | 54200    | 0.00          | 0.00      | 0.00      | 0.00      |           |           |           |                |                |   |
| OTHER CHARGES & EXPENSES | 1291    | 57000    | 0.00          | 0.00      | 0.00      | 100.00    | 100.00    | 100.00    | 100.00    | 100.00         | 100.00         |   |
|                          |         |          |               |           |           |           |           |           |           |                |                |   |
|                          | TOTAL   | EMERGENO | CYN 12,209.36 | 12,460.68 | 21,073.11 | 22,605.00 | 22,856.00 | 22,482.39 | 23,240.00 | 23,240.00      | 23,640.00      | 0.011103738                                   |
|                          |         |          |               |           |           |           |           |           |           |                |                |   |

## Ambulance Enterprise FY2024

| ACCOUNT | S FOR:         |                                     | FY2017     | FY2018     | FY2019     | FY2020     | FY2021     | FY2022      | FY2023     | FY2024          |                                 |
|---------|----------------|-------------------------------------|------------|------------|------------|------------|------------|-------------|------------|-----------------|---------------------------------|
| AMBULAN | ICE FUND       |                                     | ACTUALS    | ACTUALS    | ACTUALS    | ACTUALS    | ACTUALS    | ACTUALS     | ACTUALS    | REQUEST         |                                 |
| 64220   | AMBULANCE FUND |                                     |            |            |            |            |            |             |            |                 |                                 |
| 64220   | 52440          | VEHICLE REPAIR                      | 1,249.13   | 3,385.03   | 217.20     | 0.00       | 0.00       | 0           | 0.00       | 0.00            |                                 |
| 64220   | 53000          | AMBULANCE SERVICE                   | 40,069.33  | 43,655.28  | 38,569.43  | 50,030.00  | 50,030.00  | 50,030.00   | 50,030.00  | \$50,730.00     | See Attached Sheet              |
| 64220   | 54200          | OFFICE SUPPLIES                     | 0.00       | 0.00       | 0.00       | 0.00       | 0.00       | 0           | 0.00       | 0.00            |                                 |
| 64220   | 54800          | VEHICULAR SUPPLIES                  | 0.00       | 82.43      | 0.00       | 0.00       | 0.00       | 0           | 0.00       | 0.00            |                                 |
| 64220   | 55000          | MEDICAL & SURGICAL SUPPLIES         | 32,727.63  | 35,264.08  | 31,341.50  | 43,500.00  | 43,500.00  | 43,500.00   | 43,500.00  | \$45,675.00     | 5% Cost Adjustment for supplies |
| 64220   | 57000          | <b>OTHER CHARGES &amp; EXPENSES</b> | 3,946.42   | 0.00       | 0.00       | 0.00       | 0.00       | 0           | 0.00       | 0.00            |                                 |
| 64220   | 57600          | INDIRECT COST REIMBMT               | 339,133.00 | 359,940.00 | 369,792.00 | 388,654.00 | 406,233.00 | 415,733.00  | 367,523.00 | Finance Manager |                                 |
| 64220   | 57800          | OPERATING RESERVE FUND              | 0.00       | 0.00       | 0.00       | 15,000.00  | 15,000.00  | 15,000.00   | 15,000.00  | 15,000.00       | Confirm with Finance Manager    |
| 64220   | 59000          | SHORT TERM INTEREST                 | 1,677.08   | 3,739.58   | 877.56     | 0.00       | 0.00       | 0           |            | Finance Manager |                                 |
| 64220   | 59100          | PRINC'L PAYMENTS-REGULAR            | 26,900.00  | 32,900.00  | 42,100.00  | 71,400.00  | 60,000.00  | \$74,750.00 | 67,050.00  | Finance Manager |                                 |
| 64220   | 59150          | INTEREST-LONG-TERM DEBT             | 1,903.50   | 5,715.42   | 9,142.00   | 18,665.00  | 17,450.00  | 0           |            | Finance Manager |                                 |
| 64220   | 59300          | BOND ADMIN FEES                     | (292.42)   | 0.00       | 0.00       | 0.00       | 0.00       | 0           | 0          | 0               |                                 |
| TOTAL   | AMBULANCE FUND |                                     | 447,313.67 | 484,681.82 | 492,039.69 | 587,249.00 | 592,213.00 | 599,013.00  | 543,103.00 |                 |                                 |

## Ambulance Enterprise Services

| ITEM                          | DESCRIPTION              | COST        | Total Budget                                    | \$50,730.00 |
|-------------------------------|--------------------------|-------------|---|-------------|
|                               |                          | 40,700,00   |   |             |
| AmbuPro                       |                          | \$6,762.00  | Actual for FY22                                 |             |
| Central Mass EMS Corp         | CMED Dues                | \$4,216.98  | Actual for FY22                                 |             |
| Coastal                       |                          | \$24,000.00 | Average 2000.00 (Ambulance Billing)             |             |
| Commonweath of Mass           | Ambulance License        | \$1,200.00  | Yearly Charge                                   |             |
|                               | Drug License             | \$300.00    | Yearly Charge                                   |             |
| Critical Knowledge            | National Competency Prog | \$3,750.00  | Yearly Charge                                   |             |
| FIRE RESCUE 1 ACADEMY/LEXIPOL | Training                 | \$2,000.00  | Yearly  |             |
| Liberty Supplies              | Oxygen                   | \$2,000.00  | Actual for FY22                                 |             |
| Partners                      | Phone                    | \$544.50    | Actual for FY22                                 |             |
| Reimbursement - Paramedic/EMT | Recertification          | \$3,750.00  | 25 members x 150.00                             |             |
| STRYKER                       |                          | \$11,202.00 | Actual Stryker Contract Performance Maintenance |             |
|                               | Lucas II (2)             | \$882.00    | Performance Maintenance                         |             |
|                               | Stairchair               | \$124.00    | Performance Maintenance                         |             |
| Verizon                       | <br>                     |             |   |             |
|                               | landline                 |             | Actual for FY22                                 |             |
|                               | wireless                 | \$1,409.60  | Actual for FY22                                 |             |
|                               |                          |             |   |             |

### Ambulance Indirect Cost

| AMBULANCE ENTERPRISE - INDIRECT         | COSTS       |           |              |           |              |                 |         |         |              |
|---|-------------|-----------|--------------|-----------|--------------|-----------------|---------|---------|--------------|
|   |             | FY2021    | allocated to | FY2022    | allocated to | new percentages | FY2023  | FY2024  | allocated to |
|   | Percent     | Budget    | ambulance    | Budget    | ambulance    | for FY23        | Budget  | Budget  | ambulance    |
| Chief salary                            | 10%         | 128,303   | 19,245       | 140,193   | 21,029       | 10%             | 146,604 | 146,604 | 14,660       |
| Deputy Chief                            |             | 101,392   | 15,209       | 115,402   | 17,310       | 25%             | 121,375 | 121,375 | 30,344       |
| Fire Prevention Officer                 |             | 84,013    | 12,602       | 85,438    | 12,816       | 10%             | 91,203  | 93,036  | 9,304        |
| administrative (fire admin assist)      |             | 41,421    | 13,669       | 43,316    | 14,294       | 25%             | 58,128  | 58,128  | 14,532       |
| Regular wages                           | 15%         | 1,006,990 | 251,748      | 1,038,253 | 259,563      |                 |         |         |              |
| Captains                                |             |           |              |           |              | 10%             | 389,665 | 402,454 | 40,245       |
| all other firefighters                  |             |           |              |           |              | 25%             | 687,591 | 723,769 | 180,942      |
| OT - Ambulance calls                    | as reported |           | 4,380        |           | 2,158        |                 |         |         | 6,248        |
| OT - regular                            | 15%         | 301,008   | 75,252       | 299,014   | 74,754       |                 | 343,466 | 390,101 | 64,664       |
| Property & liability insurance          |             |           | 439          |           | 373          |                 |         |         | 644          |
| Utilities                               | 5%          |           | 6,462        |           | 6,462        |                 |         |         | 6,597        |
| administrative (accountant & treasurer) | new in 2010 |           | 6,288        |           | 6,250        |                 |         |         | 6,426        |
| Fuel                                    | new in 2008 |           | 939          |           | 724          |                 |         |         | 3,423        |
|   |             |           | 406,233      |           | 415,733      |                 |         |         | 378,029      |

## Questions?